

Board Meeting Cancelled

- 1. February Minutes**
- 2. Ranch Update/One Page**
- 3. Income and Expenses for Jan/Feb**
- 4. Flash Report**
- 5. Baskets of Love - Easter at the Ranch Brochure**
- 6. TWHS Improv Night Brochure**

Calendar

| | |
|---|----------------|
| TWHS Improv Night | March 24, 2017 |
| Waste Connections Golf Classic for Kids | March 27, 2017 |
| Baskets of Love (Easter at the Ranch) | April 8, 2017 |
| Board Meeting | April 20, 2017 |
| Regional Special Olympics | April 29, 2017 |
| Breakfast with Champions | May 4, 2017 |
| Board Meeting | May 18, 2017 |

February 16, 2017

4:00 – 6:20 pm

Meeting Place: Newfield Conference Room
4 Waterway Ct.
Spring, TX 77380**Attendance:** BOARD MEMBERS – Denny McGuire, Mike Maher, Patrick Flaherty, Jimmie Dotson, Gary Packer, Nel Somarriba, Holly Gruy, Nancy Kosh, Chris Osborne PHONE IN – Peggy Boyce, Bob Marlow STAFF – MG Tindall, Tommy Middleton, Michelle Bellaire, Kathy Tabor GUESTS – Ronnie Hagerty**4:06pm Call to Order/Opening Prayer** – Denny McGuire**Minutes from November and January Board Retreat**

- Motion to approve Minutes by Mike Maher, second by Gary Packer, *minutes approved*

Inspiration 2020 Update – MG Tindall

- Counter offer of \$1.8 million made - owners will get an appraisal of the property to find out its true worth
- Linda Howard reached out to owner's realtor to come and tour Inspiration Ranch property to see what we are all about
- We have had three conversations about possible donated property for future sites – one is a short term lease (we will not do) – one is at Hwy 1488 and the other is on Hwy 242
- We have not listed the Glen Loch location yet – looking for a commercial realtor
- Sheila, MG and Kathy working on first draft of Capital Campaign budget

Capital Campaign – Ronnie Hagerty – United Way Asst. VP of Community Relations

- Ronnie presented a slide show on how to properly prepare for a Capital Campaign and what to expect
- Highlighted Board of Directors Responsibilities – including 100% donor participations, accountability (Care, Loyalty, Obedience)
- Set strategic direction – What is our Mission? – Display this prominently on all materials used in the campaign – sets us apart from other organizations
 - Ronnie noted that our mission does not clearly define what we do (people vs people with disability or challenge)
- Keep a binder with all case study material for quick reference
- Marathon not a race
- Database is very important for analyzing current and potential donors
- Conduct a feasibility study – 30-40 people interviewed
- Case for Support – story of us
- Create a calendar for milestones
- Discussed cautions

- Follow up discussion - Need to free up time for Sheila to be out in the community fostering relationships with current and potential donors – same for MG – timeline and budget to launch – question should we hire someone to conduct feasibility study – is it worth the money?

2016 Financials – MG Tindall

- Gary concerned with the amount of time MG and Sheila are spending each month getting reports together – needs to be outsourced to accountant
- Need of finance committee
- MG discussed the hiring of Better Bookkeepers – reconciliation and other acct. services – Gary suggested they handle the end of the month reporting
- Chris Osborne motioned for approval – Patrick Flaherty seconded the motion – financials approved

2017 Budget – MG Tindall

- Numbers based on donors over the last year – retained some of the new donors from the flood
- We have added a spring event that will bring in additional funds
- Sheila is applying to 13 new foundations for grants
- \$150,000 higher budget than last year's
- Gary would like to see Sheila's timeline and strategy for 2017
- Gary motion to approve budget with footnote that the Capital Campaign budget and funding be a separate account from current operating account – move funds already received for Capital Campaign into the new account – Mike Maher seconded the motion – budget approved

Upcoming Events – MG Tindall

- Improv Night – The Woodlands High School – Mar. 24th – collecting donations during intermission with “A Minute to Give It” game
- Golf Classic for Kids – Mar. 26th - raised \$100,000 – need teams
- Breakfast with Champions – May 4th - \$200 per ticket – additional purchase of tournament tickets at breakfast for \$200 per ticket with 100% of proceeds going to the ranch

Committee Reports – MG Tindall

- Nominations Committee- update provided by Chris Osborne
- Came up with a lot of names – top 4 – David Jones, Estelle McLaughlin, Steve Barry and Amanda Trapp
- Discussed the need of new members to have experience in the areas we are lacking, i.e. – real estate attorney, accountant, builder, etc.

6:20pm – Closing Prayer – Patrick Flaherty

1. Development

- a. We are very excited about the developments for the Breakfast of Champions (We are waiting on bios from Fuzzy Zoeller, Hale Irwin and Don January who will be joining us!)
- b. We will be honoring Newfield Exploration and The Newfield Foundation at this year's gala!
- c. 2017 Golf Classic for Kids is March 27th. They have Toby Keith, Roger Clemens and several NFL Players joining the tournament this year.

2. Staff

- a. Staff Dialogue for 2016 is completed. There were 3% cost of living raises issued across the board and one equity adjustment.
- b. Staff Guidelines will be ready for approval at the April meeting.
- c. This is the time of year that we have very little income coming in, so I have implemented a spending freeze on any unnecessary items.

3. Programs

- a. We offered both a Mom's Night Out last week. Over 30 moms attended and were pampered with massages, hair design, wine and food provided by Hutis 5 (thank you Chris) and a fun night out! It was a huge win to give our moms some respite care!
- b. First American Title sponsored a massage therapist to come in for the week and give chair massages for 4 days the week of Feb 20! This is a note we received from a mom:

"Thank you all so much!! Michelle told me today how the Top Hands fees had been covered by someone. I was brought to tears. Thank you for the chair massage today, it was incredible. I feel like a noodle. Never before have we been part of a therapy where all my tears were happy tears.

You all are amazing!"

- c. We are hosting Baskets of Love, Easter at the Ranch on April 8th (see attached flyer)

4. Property

- a. Our new 5-horse trailer has arrived! This will be the trailer we keep once we have a new home!
- b. Chevron Phillips had a workday and helped us get all of the lumber and supplies raised above the flood line. We are preparing for the rainy season.

5. Inspiration 2020

- a. Mike Seder informed us that the owners of Foxcroft "are not happy with the number we came in at."
- b. We are working to schedule meeting with 4 different people who have offered to help with donated property. I am encouraged by 2 of them after conversations this week.
- c. We help our first Capital Campaign meeting 2 weeks ago.
- d. We interviewed someone to perform a feasibility study, but at this point until we have property, we will hold off on the study.
- e. Listing of Glen Loch – I am waiting to hear from Mike Noveli's office on what they suggest we list the property for. They should have an answer this week.

PANTHER CREEK INSPIRATION RANCH

Income and Expense Budget vs. Actual - Monthly, and Year to Date
Through the month of February 2017

| Feb Monthly Totals | | | Account Description | Year to Date | | | 2017 | 2017 | Description |
|-----------------------------------|--------|----------|--------------------------------|--------------|-------------|------------|--------------|-------|---|
| Actual | Budget | Variance | | Actual | Budget | Variance | Budget Tot. | Proj. | |
| INCOME | | | | | | | | | |
| | | \$ - | Fundraising | \$ 17,941 | \$ 17,820 | \$ 121 | \$ 194,170 | | 3 days without lessons in Jan due to evacuation |
| | | \$ - | Foundations/Trust Grants | \$ 53,252 | \$ 46,251 | \$ 7,001 | \$ 200,000 | | |
| | | \$ - | Program Fees | \$ 7,490 | \$ 8,500 | \$ (1,010) | \$ 61,500 | | |
| | | \$ - | Special Events Income | \$ 9,541 | \$ 9,117 | \$ 424 | \$ 600,717 | | |
| | | \$ - | Other Income | \$ 1,430 | \$ - | \$ 1,430 | \$ 16,000 | | |
| \$ - | \$ - | \$ - | Total Income | \$ 89,654 | \$ 81,688 | \$ 7,966 | \$ 1,072,387 | | |
| EXPENSES | | | | | | | | | |
| | | \$ - | Staff and Volunteer Exp. | \$ 115,077 | \$ 109,663 | \$ 5,414 | \$ 690,169 | | insurance cancelation issue |
| | | \$ - | Fund Raising /Special Events | \$ 3,837 | \$ 5,570 | \$ (1,733) | \$ 109,160 | | |
| | | \$ - | Horse Expenses | \$ 17,710 | \$ 15,225 | \$ 2,485 | \$ 87,630 | | |
| | | \$ - | Property Facilities and Maint. | \$ 15,992 | \$ 13,660 | \$ 2,332 | \$ 89,210 | | |
| | | \$ - | Professional Fees | \$ 4,725 | \$ 6,000 | \$ (1,275) | \$ 39,700 | | |
| | | \$ - | Programs and Shows | \$ 500 | \$ 2,000 | \$ (1,500) | \$ 10,700 | | |
| \$ - | \$ - | \$ - | Subtotal Expenses | \$ 157,841 | \$ 152,118 | \$ 5,723 | \$ 1,026,569 | | |
| Net Operating Income | | | | \$ (68,187) | \$ (70,430) | \$ 2,243 | \$ 45,818 | | |
| Other Expenses (Capital) | | | | | | | | | |
| | | | Ask MG | \$ (1,546) | \$ - | \$ (1,546) | | | Payroll distribution |
| | | \$ - | Fixed Asset Purchase | \$ 4,212 | \$ 2,200 | \$ 2,012 | \$ 35,548 | | |
| \$ - | \$ - | \$ - | Equipment | | \$ 2,500 | \$ (2,500) | \$ 10,152 | | |
| \$ - | \$ - | \$ - | Total Other Expenses | \$ 2,666 | \$ 4,700 | \$ (2,034) | \$ 45,700 | | |
| TOTAL BUDGET | | | | | | | \$ 1,072,269 | | |
| \$ - | \$ - | \$ - | NET INCOME | \$ (70,853) | \$ (75,130) | \$ 4,277 | \$ 118 | | |
| CAPITAL CAMPAIGN | | | | | | | | | |
| Income | | | | \$ 64,163 | | | | | |
| Expenses | | | | \$ 6,404 | | | | | |
| TOTAL | | | | \$ 57,759 | | | | | |
| Accounts/Pledge Receivables | | | | \$ 10,000 | | | | | |
| NET CAMPAIGN INCOME | | | | \$ 67,759 | | | | | |
| CURRENT ASSETS | | | | | | | | | |
| | | | | 2/28/17 | 2/28/16 | | | | |
| Bank Accounts | | | | \$ 479,528 | \$ 540,623 | | | | Spending Freeze |
| Accounts/Pledge/Grants Receivable | | | | \$ 135,695 | \$ 182,380 | | | | |
| Other Current Assets | | | | \$ 18,487 | \$ 5,848 | | | | Bookkeeper is conducting an audit |
| Total Current Assets | | | | \$ 633,710 | \$ 728,851 | | | | |

 On Budget
 Watching Closely
 Take Action

BASKETS of LOVE

Easter at The Ranch

Ranch families and friends...join Feather and her friends for a hoppin' good time!
Easter Bunny / Adaptive Easter Egg Hunt / Sensory Crafts
Music / Snacks / Pictures / Games

Saturday, April 8th

10:00am - Noon

Inspiration Ranch
25902 Glen Loch Dr.
The Woodlands, TX

Activities for the
entire family!

Created and Sponsored by:



Benefiting the kids & families of



281-719-9222 Ext. 113
RSVP: Events@InspirationRanch.org



Family Fun!

The Woodlands High School

IMPROV

Friday, March 24th

7:00 - 9:00pm

\$5.00 Ticket

Bring your spare change...

Cash collected during intermission game "A Minute to Give It" benefits:

 *Panther Creek*
**Inspiration
Ranch**
HOPE • RENEW • INSPIRE